

Bulk Transporter's Tank Truck Carrier 2016 Gross Revenue Report

| Fleet Name | 2016 Rank | Revenue in 000s 2016 | Revenue in 000s 2015 | 2016 Ratio | Fleet Name | 2016 Rank | Revenue in 000s 2016 | Revenue in 000s 2015 | 2016 Ratio |
|--|-----------|----------------------|----------------------|------------|--|-----------|----------------------|----------------------|------------|
| ¹Kenan Advantage Group North Canton OH | 1 | 1,421,975 | 1,566,800 | — | *J&M Tank Lines Inc Birmingham AL | 19 | 71,983 | 71,983 | — |
| ²Trimac Transportation Inc Calgary AB and Houston TX | 2 | 518,927 | 616,229 | — | Genox Transportation Inc Deer Park TX | 20 | 71,365 | 69,701 | 81.8 |
| Foodliner/Quest Liner Inc Dubuque IA | 3 | 252,275 | 245,152 | — | CLI Transport LP Claysburg PA | 21 | 63,613 | 64,139 | — |
| *A&R Logistics Inc Louisville KY | 4 | 235,000 | 235,000 | — | Apex Logistics LLC Adelanto CA | 22 | 61,051 | 61,641 | 92.1 |
| ³Superior Bulk Logistics Inc Oak Brook IL | 5 | 233,896 | 244,777 | — | Tidewater Transit Co Inc Kinston NC | 23 | 53,904 | 58,018 | — |
| Groendyke Transport Inc Enid OK | 6 | 206,692 | 221,055 | — | Service Transport Company Houston TX | 24 | 52,340 | 63,292 | 102 |
| ⁴Ruan Transportation Management Systems Des Moines IA | 7 | 179,940 | 202,551 | — | *⁹Schilli Bulk Carriers Group St Louis MO | 25 | 48,524 | 52,457 | — |
| ⁵Dupré Logistics LLC Lafayette LA | 8 | 179,507 | 201,803 | 97.88 | *Coal City Cob Company Inc Waxahachie TX | 26 | 47,154 | 47,154 | — |
| Eagle Transport Corp Rocky Mount NC | 9 | 132,000 | 125,000 | — | Herman R Ewell Inc East Earl PA | 27 | 44,713 | 42,096 | 98.3 |
| ⁶Tankstar USA Milwaukee WI | 10 | 126,887 | 125,613 | — | McKenzie Tank Lines Inc Tallahassee FL | 28 | 43,378 | 45,799 | 98.6 |
| ⁷Patriot Transportation Holding Inc Jacksonville FL | 11 | 120,172 | 122,882 | — | Footnotes | | | | |
| Martin Transport, Inc. Kilgore TX | 12 | 119,306 | 151,448 | — | *2015 revenues repeated for 2016. | | | | |
| *Dillon Transport Inc and Affiliates Burr Ridge IL | 13 | 114,000 | 114,000 | — | — Revenues and/or ratios not available. | | | | |
| *United Petroleum Transports Oklahoma City OK | 14 | 108,907 | 108,907 | — | 1 Figures include Advantage Tank Lines, BXI, KAG West, Kenan Transport, Klemm Tank Lines, North Canton Transfer, Petro Chemical Transport, DistTech, Transport Service, Landes Trucking, Lawson Trucking, Cryogenic Transportation, Jack B Kelley, RTL Westcan, and KAG Logistics. | | | | |
| Miller Transporters Inc Jackson MS | 15 | 107,149 | 104,129 | 99 | 2 Figures include Harris Transportation and NRT. | | | | |
| Mission Petroleum Carriers Houston TX | 16 | 93,560 | 113,150 | — | 3 Figures include Superior Carriers, Carry Transit, and Super Flo. | | | | |
| Slay Transportation Co Inc Saint Louis MO | 17 | 91,500 | 104,521 | 96.6 | 4 Figures include Ruan Transport Corporation and Ruan Logistics Corporation. | | | | |
| *⁸Linden Bulk Transportation Co Inc Linden NJ | 18 | 83,868 | 83,868 | — | 5 Figures include Site & Private Fleet Services, Strategic Capacity Services, and Energy Distribution Services. | | | | |
| | | | | | 6 Figures include Schwerman, Rodgers, North American Bulk, Bulk Logistics | | | | |
| | | | | | 7 Figures are for Florida Rock & Tank Lines | | | | |
| | | | | | 8 Figures include Linden Bulk Transportation SW LLC. | | | | |
| | | | | | 9 Figures include Truck Transport Inc, Material Delivery Service Inc, Bulk Transport Co, and Contractors Cartage. | | | | |

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| Fleet Name | 2016 Rank | Revenue in 000s 2016 | Revenue in 000s 2015 | 2016 Ratio |
|---|-----------|----------------------|----------------------|------------|
| *Andrews Logistics Southlake TX | 29 | 42,698 | 42,482 | — |
| CTL Transportation LLC Aurburndale FL | 30 | 35,030 | 39,146 | — |
| ¹⁰ Liquid Trucking Companies Plattsmouth NE | 31 | 35,011 | 36,093 | — |
| *Kane Logistics Inc Sauk Centre MN | 32 | 35,000 | 35,000 | — |
| Atlantic Bulk Carrier Corp Richmond VA | 33 | 34,845 | 33,876 | 94 |
| *Idaho Milk Transport Inc Burley ID | 34 | 27,295 | 27,295 | — |
| Lisk Trucking Inc Wadesboro NC | 35 | 24,000 | 23,300 | 92.5 |
| K-Limited Carrier LTD Toledo OH | 36 | 22,628 | 22,732 | — |

| Fleet Name | 2016 Rank | Revenue in 000s 2016 | Revenue in 000s 2015 | 2016 Ratio |
|--|-----------|----------------------|----------------------|------------|
| *Dixon Bros Inc Newcastle WY | 37 | 22,172 | 22,172 | — |
| Terpening Trucking Co Inc Syracuse NY | 38 | 20,700 | 19,200 | 98.8 |
| Fleet Transit Inc Baltimore MD | 39 | 15,000 | 15,186 | — |
| *Bork Transport of Illinois Summit IL | 40 | 13,403 | 13,403 | — |
| Carbon Express Inc Wharton NJ | 41 | 13,203 | 13,860 | 97 |

Footnotes

* 2015 revenues repeated for 2016.

— Revenues and/or ratios not available.

¹⁰ Figures include OFC/Schmidt and Barto Trucking.

Alphabetical cross-index of listed carriers

| Fleet name | Rank | Fleet name | Rank |
|---|------|--|------|
| A&R Logistics Inc..... | 4 | Kenan Advantage Group | 1 |
| Andrews Logistics | 29 | Linden Bulk Transportation Co Inc..... | 18 |
| Apex Logistics LLC | 22 | Liquid Trucking Companies | 31 |
| Atlantic Bulk Carrier Corp | 33 | Lisk Trucking Inc..... | 35 |
| Bork Transport of Illinois..... | 40 | Martin Transport, Inc..... | 12 |
| Carbon Express Inc..... | 41 | McKenzie Tank Lines Inc..... | 28 |
| CLI Transport LP | 21 | Miller Transporters Inc..... | 15 |
| Coal City Cob Company Inc..... | 26 | Mission Petroleum Carriers..... | 16 |
| CTL Transportation LLC | 30 | Patriot Transportation Holding Inc | 11 |
| Dillon Transport Inc and Affiliates | 13 | Ruan Transportation Management Systems | 7 |
| Dixon Bros Inc..... | 37 | Schilli Bulk Carriers Group | 25 |
| Dupre Logistics LLC | 8 | Service Transport Company..... | 24 |
| Eagle Transport Corp | 9 | Slay Transportation Co Inc..... | 17 |
| Fleet Transit Inc | 39 | Superior Bulk Logistics Inc..... | 5 |
| Foodliner/Quest Liner Inc..... | 3 | Tankstar USA | 10 |
| Genox Transportation Inc | 20 | Terpening Trucking Co Inc..... | 38 |
| Groendyke Transport Inc | 6 | Tidewater Transit Co Inc..... | 23 |
| Herman R Ewell Inc..... | 27 | Trimac Transportation Inc | 2 |
| Idaho Milk Transport Inc..... | 34 | United Petroleum Transports | 14 |
| J&M Tank Lines Inc..... | 19 | | |
| K-Limited Carrier LTD | 36 | | |
| Kane Logistics Inc..... | 32 | | |

Bulk Transporter's **Tank Truck Carrier 2016 Gross Revenue Report**

| Fleet Name | 2016 Rank by Revenue | 2016 Revenue per Truck | Tractor Fleet |
|--|----------------------|------------------------|---------------|
| Trimac Transportation Inc | 2 | 501,863 | 1034 |
| CLI Transport LP | 21 | 464,335 | 137 |
| Dupré Logistics LLC | 8 | 326,376 | 550 |
| Genox Transportation Inc | 20 | 297,354 | 240 |
| Ruan Transportation Management Systems | 7 | 244,152 | 737 |
| Mission Petroleum Carriers | 16 | 243,646 | 384 |
| Eagle Transport Corp | 9 | 240,000 | 550 |
| Superior Bulk Logistics Inc | 5 | 239,894 | 975 |
| Miller Transporters Inc | 12 | 239,172 | 448 |
| Carbon Express Inc | 41 | 235,769 | 56 |

The table above shows the ten top fleets ranked by average revenue earned by truck (of the fleets reporting the number of tractors in operation). Efficient use of equipment is not limited to the larger or higher revenue-producing carriers.