



Modern Bulk Transporter's

# Annual Gross Revenue Report

# 2001

## Revenues, ratios take a big hit

**R**EVENUE growth of just .4% in 2001 provides clear evidence that the US tank truck industry experienced what was probably its worst year ever. It certainly was the most dismal showing for tank truck carriers since the trucking industry as a whole was deregulated in 1980.

A one-two punch from a recessionary economy and soaring insurance rates left the tank truck industry on the ropes. The financial impact of falling revenues and dwindling profits was captured in *Modern Bulk Transporter's* 2001 Gross Revenue Report.

Tank truck carriers were already reeling from reduced shipments and constant downward pressure on chemical freight rates when the September 11, 2001, terrorist attacks in New York City and Washington DC brought the US economy to a virtual standstill. Petroleum shipment volumes also slumped. Construction was one of the only economic bright spots for the tank truck industry.

Operating ratios provide some of the clearest evidence that insurance rate increases erased most of the profits that carriers had hoped to eke out last year. Soaring insurance premiums have become a crisis that is getting worse by the day. Many carriers have seen 100% increases in premiums, and terrorism coverage is excluded in many cases. A few carriers were saying last year that they were being quoted rates that were 200% to 300% higher than they were paying previously.

In a special report to the National Tank Truck Carriers membership, President Cliff Harvison warned in April 2002 that the worst is yet to come. "Carriers renewing after October 1, 2001 have seen premium increases averaging 130%, while those renewing after January 1, 2002 see hikes averaging 146%," he said. "The business reality is that tank truck carriers have no options beyond raising their own prices or adding on surcharges."

About 70% of the companies that were included in the *Modern Bulk Transporter* Gross Revenue Report were able to squeeze out some level of revenue increase. However, 94% reported that their operating ratios worsened. The top 10 tank truck carriers suffered along with all of the others. Only five of them posted higher revenues, and over half had operating ratios that were off from the previous year.

The difficulties of 2001 were too much for what had once been the largest US tank truck carrier. Matlack Systems Inc, which had been in the top 10 for well

over a decade, shut down after a lengthy decline. The end came in June 2001, when Matlack was broken up, and the parts were sold to several buyers, including Quality Distribution Inc and Superior Bulk Logistics Inc.

Aside from the Matlack sell-off, 2001 was a relatively quiet year for merger and acquisition activity. In one of the more significant deals, Enterprise Transportation Co acquired Boncosky Services Inc, a move that helped Enterprise climb into the ranks of the 100 Club (tank truck carriers with revenues above \$100 million). Twelve carriers are now in the 100 Club.

Looking at the top 10, Quality Distribution Inc reclaimed the top spot after a one-year absence. Trimac Transportation Services and The Kenan Advantage Group were two and three respectively. Rounding out the top 10 were Superior Bulk Logistics Inc, Bulkmatic Transport Co, Groendyke Transport Inc, Schneider National Bulk Carriers, A&R Transport Inc, Tankstar USA Inc, and The Dewey Corporation.

With combined revenues of \$2.1 billion, the 10 largest carriers accounted for 41.4% of the revenues in this report. A year earlier, the top 10 tank truck carriers had combined gross revenues of \$2.4 billion and accounted for 43.3% of the revenue total.

Fleet Name	2001 Rank	2001 Revenue in 000s	2000 Revenue in 000s	2001 Ratio	Fleet Name	2001 Rank	2001 Revenue in 000s	2000 Revenue in 000s	2001 Ratio
Quality Distribution Inc Tampa FL	1	523,300	570,800	94.5	A&R Transport Inc Joliet IL	8	111,000	115,000	95.5
<sup>2</sup> Trimac Transportation Services Calgary AB, Canada	2	450,016	476,716	98.3	<sup>5</sup> Tankstar USA Inc Milwaukee WI	9	110,611	110,056	97.8
The Kenan Advantage Group Inc Canton OH	3	254,840	231,680	93.0					
<sup>3</sup> Superior Bulk Logistics Inc Oakbrook IL	4	187,706	186,600	96.0					
<sup>4</sup> Bulkmatic Transport Co Griffith IN	5	140,555	143,900	96.7					
Groendyke Transport Inc Enid OK	6	131,126	119,707	97.7					
Schneider National Bulk Carriers Green Bay WI	7	130,256	129,342	92.0					

\* 2000 revenues and ratios repeated for 2001.  
 — Revenues and/or ratios not available.  
 + Revenues and ratios estimated from financial reports.  
 1) Figures include Quality Carriers Inc and Levy Transport Ltd.  
 2) Revenues reported as C\$642,880,000 and converted to US dollars using conversion rate of .70. Figures include Universal Transport Inc, Liquid Transporters Inc, Quality Service Tank Lines, Trimac Transportation Services (Western) Inc, Trimac Bulk Transportation Inc, and Trimac Transportation Services Ltd.  
 3) Figures include Superior Carriers Inc, Central Transport Inc, and Carry Transit Inc.  
 4) Figures include Bulkmatic Transport Co and Butler & Co.  
 5) Figures include Schwerman Trucking Inc, North American Bulk Transport, and Rogers Cartage.

The top 25 carriers had \$3.24 billion in revenues, or 62.7% of the total represented in this report. This was a 1.6% decline from the 2000 report. The 50 largest carriers had revenues of \$4.2 billion, accounting for 83% of the total, compared with 82% in 2000.

Of the 125 carriers in this report, a quarter reported higher revenues in 2001 than in 2000. In contrast, three-fourths had revenues that were higher in 2000 than the previous year. About 24% were able to improve operating ratios, compared with 30% in 2000.

Total 2001 revenues for all carriers in this report were \$5,177,395,128. In 2000, those same carriers reported a combined total of \$5,157,105,259.

For the 125 carriers in this report, the average revenue for 2001 was \$41,419,161, down from \$41,927,685 in 2000. The median carrier on the list, the one with an equal number of carriers above and below it, had revenues of \$17,304,000. In 2000, the median carrier revenue was \$19,565,741.

Operating ratios for 2001 and 2000 were supplied for 117 of the carriers in this report. Twenty-eight showed improvement over the previous year, three less than in last year's Gross Revenue Report. The operating ratio represents operating expenses as a percentage of revenue.

Considering the difficulties faced by tank truck carriers in the past year, it's not surprising that a significant number of ratios are above 95%. Seventy-six carriers had operating ratios between 95.0% and 99.9%, the same as in 2000. The number of carriers with 100% ratios increased by eight in 2001 to 17. Twenty carriers posted ratios between 90.0% and 94.9%, a drop of 10 over the previous year. Just four had operating ratios below 90%, half that of 2000.

A majority of carriers in the report supplied tractor revenues, which give an indication of productivity levels. The average for

2001 was \$189,693. That was an impressive increase from the 2000 tractor revenue average of \$142,130. Eight of the top 10 reported tractor revenues, and their average was \$165,685. That was a 3.5% improvement over the previous year.

The highest revenue per tractor (\$294,977) was reported by one of the smaller East Coast chemical haulers. The lowest amount (\$76,656) came from a West Coast edibles carrier.

Eight tank truck carriers that emphasize chemical hauling had average revenue per tractor of \$177,118, close to the average for all tank truck carriers and above chemical carrier average in 2000. The average for chemical haulers in 2000 was \$154,699. Tractor revenues ranged from the high of \$294,977 to a low of \$49,478.

Average revenue per tractor for 10 petroleum transporters was \$166,520, an increase over the previous year when eight fleets reported \$162,867 for an average. The high for 2001 was \$260,299, while the low was \$83,158.

Seven dry bulk carriers posted average tractor revenues of \$151,621, a big improvement over the \$136,172 average achieved in 2000. Tractor revenues ranged from \$233,739 to \$89,000.

Five liquid and dry bulk fleets recorded average tractor revenues of \$109,607, a drop from the \$132,077 average in 2000. The high for the category was \$136,563, and the low was \$76,656.

Many of the figures here are from preaudited reports, and some may include nonbulk revenues or revenues from subsidiary tank truck carriers. In most cases, the figures were supplied directly to *Modern Bulk Transporter*. The editorial staff greatly appreciates the cooperation of all who helped in the preparation of this report. □

Fleet Name	2001 Rank	2001 Revenue in 000s	2000 Revenue in 000s	2001 Ratio	Fleet Name	2001 Rank	2001 Revenue in 000s	2000 Revenue in 000s	2001 Ratio
<sup>6</sup> The Dewey Corporation Jackson MS	10	107,012	125,110	100.2	Jack B Kelley Inc Amarillo TX	23	62,455	63,282	97.2
<sup>7</sup> Liquid Transport Corp Indianapolis IN	11	104,800	104,100	95.9	Florida Rock & Tank Lines Jacksonville FL	24	60,958	57,055	96.0
Enterprise Transportation Co Houston TX	12	102,646	95,290	98.8	<sup>9</sup> Dupré Transport LLC Lafayette LA	25	59,650	61,175	97.5
<sup>8</sup> Manfredi Motor Transit Co Newbury OH	13	93,623	90,746	97.0	Foodliner Inc Dubuque IA	26	58,241	44,084	92.9
Slay Transportation Co Inc St Louis MO	14	74,147	75,287	98.9	Penn Tank Lines Inc Malvern PA	27	56,055	50,199	97.0
McKenzie Tank Lines Inc Tallahassee FL	15	72,902	69,836	98.0	CTL Distribution Inc Mulberry FL	28	55,139	58,463	—
Transport Service Co Hinsdale IL	16	70,700	72,332	97.7	United Petroleum Transports Inc Oklahoma City OK	29	54,143	56,179	99.8
Mission Petroleum Carriers Inc Houston TX	17	70,400	72,273	97.7	Eagle Transport Corp Rocky Mount NC	30	52,953	52,041	96.5
Ruan Transportation Management Systems Des Moines IA	18	70,000	66,000	—	* Beneto Inc West Sacramento CA	31	51,607	51,607	96.3
Logistics Express Inc Orange CA	19	69,407	63,348	94.5					
Coastal Transport Co Inc San Antonio TX	20	64,860	54,491	96.8					
TransWood Carriers Inc Omaha NE	21	64,011	63,022	97.6					
* Suttles Truck Leasing Inc Demopolis AL	22	62,976	62,976	99.5					

\* 2000 revenues and ratios repeated for 2001.  
 — Revenues and/or ratios not available.  
 + Revenues and ratios estimated from financial reports.  
 6) Figures include Miller Transporters Inc and Miller Intermodal Logistics Services Inc.  
 7) Figures include Mississippi Transport and LTC Logistics.  
 8) Figures include Dedicated Transport Co, K-Ltd LLC, and Armsway Transport LLC.  
 9) Figures include tank, van, and dedicated logistics operations.

Fleet Name	2001 Rank	2001 Revenue in 000s	2000 Revenue in 000s	2001 Ratio	Fleet Name	2001 Rank	2001 Revenue in 000s	2000 Revenue in 000s	2001 Ratio
<b>Andrews Transport Inc</b> Ft Worth TX	32	48,000	49,408	98.7	<b>Usher Transport Inc</b> Louisville KY	58	20,950	19,774	97.3
<b>Mystic Bulk Carriers Inc</b> Astoria NY	33	46,788	41,764	95.7	<b>* Hamm &amp; Phillips Service Co</b> Enid OK	59	20,923	20,923	96.3
<b>* Martin Transport Inc</b> Kilgore TX	34	46,779	46,779	98.1	<b>Blue Flash Express Inc</b> Zachary LA	60	19,667	26,281	—
<sup>10</sup> <b>Schilli Bulk Carrier Group</b> St Louis MO	35	43,988	37,961	98.0	<sup>12</sup> <b>The Hillman Companies</b> Ft Edward NY	61	19,349	20,531	100.9
<b>* Kephart Trucking Co</b> Bigler PA	36	42,801	42,801	98.0	<b>+ Berner Trucking Inc</b> Dover OH	62	17,304	17,035	98.0
<b>Highway Transport Inc</b> Knoxville TN	37	42,530	44,455	98.4	<b>Basin Western Inc</b> Roosevelt UT	63	16,479	15,455	97.1
<b>+ Cenex Harvest States Cooperative</b> Inver Grove Heights MN	38	39,692	37,224	100.8	<b>+ Erickson Transport Corp</b> Springfield MO	64	16,410	15,194	103.4
<sup>11</sup> <b>Cliff Viessman Inc</b> Gary SD	39	39,148	37,554	95.0	<b>+ McKeivitt Trucking Ltd</b> Thunder Bay ON, Canada	65	16,406	16,992	98.2
<b>Island Transportation Corp</b> W Babylon NY	40	38,215	35,153	98.5	<b>* B J Cecil Trucking Inc</b> Claypool AZ	66	16,385	16,385	99.9
<b>J P Noonan Transportation Inc</b> W Bridgewater MA	41	37,133	38,125	94.6	<b>* Chemical Transfer Co Inc</b> Stockton CA	67	16,208	16,208	100.1
<b>Linden Bulk Transportation Co Inc</b> Linden NJ	42	37,064	37,313	97.3	<b>Evans Dedicated Systems Inc</b> Los Angeles CA	68	16,082	16,109	96.4
<b>+ Tidewater Transit Co Inc</b> Kinston NC	43	33,532	31,691	90.6	<b>J P Donmoyer Inc</b> Ono PA	69	15,843	15,308	96.4
<b>Service Transport Co</b> Houston TX	44	33,148	35,824	97.8	<b>Johnsrud Transport Inc</b> Des Moines IA	70	15,195	13,356	92.8
<b>+ Ellsworth Motor Freight Lines</b> Tulsa OK	45	32,112	33,614	98.6	<b>Crossett Inc</b> Warren PA	71	15,074	16,825	96.0
<b>Herman R Ewell Inc</b> East Earl PA	46	31,700	28,500	95.6	<b>* Lewis Transport Inc</b> Columbia KY	72	14,769	14,769	98.9
<b>+ Cryogenic Transportation Inc</b> Omaha NE	47	30,500	32,319	91.6	<b>* Energy Dispatch LLC</b> Smyrna GA	73	14,184	14,184	87.9
<b>+ Howard Sheppard Inc</b> Sandersville GA	48	30,000	29,230	101.9	<b>Kane Transport Inc</b> Sauk Centre MN	74	14,054	12,925	97.0
<b>Wynne Transport Service Inc</b> Omaha NE	49	29,363	27,695	97.4	<b>Gless Bros Inc</b> Blue Grass IA	75	13,852	14,467	98.6
<b>+ Reliable Trucking Inc</b> Pleasanton CA	50	28,196	28,424	94.6	<b>+ Tiona Truck Line Inc</b> Butler MO	76	13,822	14,983	99.1
<b>Langer Transport Corp</b> Jersey City NJ	51	28,058	25,418	93.2	<b>+ Dick Irvin Inc</b> Shelby MT	77	13,774	13,336	101.3
<b>* McClymonds Supply &amp; Transit Co</b> Portersville PA	52	25,597	25,597	98.7	<b>* Grammer Industries Inc</b> Grammer IN	78	13,558	13,558	95.3
<b>* CTI</b> Rillito AZ	53	24,458	24,458	104.6	<b>Dixon Bros Inc</b> Newcastle WY	79	13,302	12,500	98.7
<b>Iowa Tanklines Inc</b> Webster City IA	54	24,249	18,940	99.4	<b>* Caledonia Haulers Inc</b> Caledonia MN	80	13,132	13,132	96.7
<b>+ J McDaniel Inc</b> Newton IL	55	23,000	22,402	99.7	<b>+ Safeway Transportation Co Inc</b> Port Allen LA	81	13,020	13,306	102.0
<b>* Associated Petroleum Carriers Inc</b> Spartanburg SC	56	22,790	22,790	100.0					
<b>CLI Transport LLP</b> Altoona PA	57	21,208	17,382	96.4					

\* 2000 revenues and ratios repeated for 2001.  
— Revenues and/or ratios not available.  
+ Revenues and ratios estimated from financial reports.  
10) Figures include Truck Transport Inc, Material Delivery Service, Bulk Transport, and Sherman Haulers.  
11) Figures include Jacobson Transport Inc.  
12) Figures include Fort Edward Express Co Inc, 4-Star Bulk Transport Inc, Diversified Trailer Group Inc, 4-H Leasing Co Inc, and Hillman Properties Inc.

Fleet Name	2001 Rank	2001 Revenue in 000s	2000 Revenue in 000s	2001 Ratio	Fleet Name	2001 Rank	2001 Revenue in 000s	2000 Revenue in 000s	2001 Ratio
* Dana Transport Systems Inc Avenel NJ	82	12,903	12,903	103.2	* A&A Tank Truck Co Norman OK	107	6,966	6,966	91.2
+ Materials Transport Inc Avenel NJ	83	12,670	11,515	97.6	* Joe Brown Company Inc Ardmore OK	108	6,942	6,942	119.8
+ Pope Transport Co Mt Olive NC	84	12,618	12,339	99.0	* Bulk Transport Corp Michigan City IN	109	6,833	6,833	98.1
Howard Lisk Inc Wadesboro NC	85	11,992	11,947	100.0	Horizon Tank Lines Inc Durham NC	110	6,569	6,869	94.5
Bass Transportation Inc Flemington NJ	86	11,805	11,623	95.5	A J Weigand Inc Dover OH	111	6,000	6,300	—
Atlantic Bulk Carrier Corp Richmond VA	87	11,337	13,047	88.8	Terpening Trucking Co Inc Syracuse NY	112	5,980	5,102	98.0
Delaware Express Inc Elkton MD	88	10,675	11,642	98.3	* Southwest Express Inc Hugoton KS	113	5,856	5,856	98.9
Barnett Transportation Inc Tuscaloosa AL	89	10,587	—	97.8	* Pan Pacific Petroleum Co South Gate CA	114	5,713	5,713	94.3
Fleet Transit Inc Baltimore MD	90	10,338	9,890	—	* Reber Corp Morrisville PA	115	5,640	5,640	97.1
* BJJ Company Stockton CA	91	10,272	10,272	99.0	Schiber Truck Company Hartford IL	116	5,528	5,350	95.6
Bork Transport of Illinois Summit IL	92	9,857	8,810	92.6	* Oil Transport Inc Chesapeake VA	117	5,239	5,239	96.3
Buesing Bulk Transport Inc Hudson WI	93	9,570	10,182	98.5	R O Harrell Inc South Boston VA	118	4,800	4,537	—
* Transgas Inc Lowell MA	94	9,563	9,563	85.7	* Bassett Transportation Inc Carson City MI	119	4,713	4,713	99.0
* MC Tank Transport Inc West Chester OH	95	9,323	9,323	102.2	* California Tank Lines Inc Stockton CA	120	4,552	4,552	95.8
+ Kuhnle Brothers Inc Newbury OH	96	9,226	9,510	95.8	* Seaboard Tank Lines Inc Dunmore PA	121	4,236	4,236	114.2
Baltimore Tank Lines Inc Glen Burnie MD	97	9,211	8,635	93.3	Swiftly Transportation Inc Seymour IN	122	3,586	3,586	83.8
* Sully Transport Inc Sully IA	98	8,887	8,887	104.4	* Wooten Transports Inc Memphis TN	123	3,515	3,515	101.9
BRT Inc Parkesburg PA	99	8,726	6,591	93.2	Goodman Tank Lines Inc Stowe PA	124	3,200	2,000	93.0
* Bulk Express Inc Hammond IN	100	8,619	8,619	93.8	GKA Enterprises Woodbridge CA	125	300	—	—
* US Bulk Transport Inc Fairview PA	101	8,466	8,466	98.7					
* Commercial Transport Inc Belleville IL	102	8,277	8,277	98.9					
* Transport Inc Moorhead MN	103	7,711	7,711	101.0					
D M Bowman Inc (Bulk Division) Williamsport PA	104	7,650	7,890	91.0					
Underwood & Weld Inc Spruce Pine NC	105	7,478	7,003	98.0					
Carbon Express Inc Wharton NJ	106	7,369	9,439	97.5					

\* 2000 revenues and ratios repeated for 2001.

— Revenues and/or ratios not available.

+ Revenues and ratios estimated from financial reports.

# Alphabetical Cross Index of Listed Carriers



Fleet Name	Rank	Fleet Name	Rank	Fleet Name	Rank
<b>A</b>		<b>F</b>		<b>P</b>	
A&A Tank Truck Co	107	Fleet Transit Inc	90	Pan Pacific Petroleum Co	114
A&R Transport Inc	8	Florida Rock & Tank Lines	24	Penn Tank Lines Inc	27
Andrews Transport Inc	32	Foodliner Inc	26	Pope Transport Co	84
Associated Petroleum Carriers Inc	56	<b>G</b>		<b>Q/R</b>	
Atlantic Bulk Carrier Corp	87	GKA Enterprises	125	Quality Distribution Inc	1
<b>B</b>		Gless Bros Inc	75	Reber Corp	115
Baltimore Tank Lines Inc	97	Goodman Tank Lines Inc	124	Reliable Trucking Inc	50
Barnett Transportation Inc	89	Grammer Industries Inc	78	Ruan Transportation Management Systems	18
Basin Western Inc	63	Groendyke Transport Inc	6	<b>S</b>	
Bass Transportation Inc	86	<b>H</b>		Safeway Transportation Co Inc	81
Bassett Transportation Inc	119	Hamm & Phillips Service Co	59	Schiber Truck Company	116
Beneto Inc	31	R O Harrell Inc	118	Schilli Bulk Carrier Group	35
Berner Trucking Inc	62	Highway Transport Inc	37	Schneider National Bulk Carriers	7
BJJ Company	91	The Hillman Companies	61	Seaboard Tank Lines Inc	121
Blue Flash Express Inc	60	Horizon Tank Lines Inc	110	Service Transport Co	44
Bork Transport of Illinois	92	<b>I</b>		Howard Sheppard Inc	48
D M Bowman Inc (Bulk Division)	104	Iowa Tanklines Inc	54	Slay Transportation Co Inc	14
BRT Inc	99	Island Transportation Corp	40	Southwest Express Inc	113
Buesing Bulk Transport Inc	93	<b>J</b>		Sully Transport Inc	98
Bulk Express Inc	100	Jack B Kelley Inc	23	Superior Bulk Logistics Inc	4
Bulk Transport Corp	109	Joe Brown Company Inc	108	Suttles Truck Leasing Inc	22
Bulkmatic Transport Co	5	Johnsrud Transport Inc	70	Swiftly Transportation Inc	122
<b>C</b>		<b>K</b>		<b>T</b>	
Caledonia Haulers Inc	80	Kane Transport Inc	74	Tankstar USA Inc	9
California Tank Lines Inc	120	The Kenan Advantage Group Inc	3	Terpening Trucking Co Inc	112
Carbon Express Inc	106	Kephart Trucking Co	36	Tidewater Transit Co Inc	43
B J Cecil Trucking Inc	66	Kuhnle Brothers Inc	96	Tiona Truck Line Inc	76
Cenex Harvest States Cooperative	38	<b>L</b>		Transgas Inc	94
Chemical Transfer Co Inc	67	Langer Transport Corp	51	Transport Inc	103
CLI Transport LLP	57	Lewis Transport Inc	72	Transport Service Co	16
Coastal Transport Co Inc	20	Linden Bulk Transportation Co Inc	42	TransWood Carriers Inc	21
Commercial Transport Inc	102	Liquid Transport Corp	11	Trimac Transportation Services	2
Crossett Inc	71	Howard Lisk Inc	85	<b>U</b>	
Cryogenic Transportation Inc	47	Logistics Express Inc	19	Underwood & Weld Inc	105
CTI	53	<b>M</b>		United Petroleum Transports Inc	29
CTL Distribution Inc	28	Manfredi Motor Transit Co	13	US Bulk Transport Inc	101
<b>D</b>		Martin Transport Inc	34	Usher Transport Inc	58
Dana Transport Systems Inc	82	Materials Transport Inc	83	<b>V/W</b>	
Delaware Express Inc	88	MC Tank Transport Inc	95	Cliff Viessman Inc	39
The Dewey Corporation	10	McClymonds Supply & Transit Co	52	A J Weigand Inc	111
Dick Irvin Inc	77	J McDaniel Inc	55	Wooten Transports Inc	123
Dixon Bros Inc	79	McKenzie Tank Lines Inc	15	Wynne Transport Service Inc	49
J P Donmoyer Inc	69	McKevitt Trucking Ltd	65	<b>N/O</b>	
Dupré Transport LLC	25	Mission Petroleum Carriers Inc	17	J P Noonan Transportation Inc	41
<b>E</b>		Mystic Bulk Carriers Inc	33	Oil Transport Inc	117
Eagle Transport Corp	30	<b>N/O</b>		<b>N/O</b>	
Ellsworth Motor Freight Lines	45	J P Noonan Transportation Inc	41	<b>N/O</b>	
Energy Dispatch LLC	73	Oil Transport Inc	117	<b>N/O</b>	
Enterprise Transportation Co	12	<b>N/O</b>		<b>N/O</b>	
Erickson Transport Corp	64	<b>N/O</b>		<b>N/O</b>	
Evans Dedicated Systems Inc	68	<b>N/O</b>		<b>N/O</b>	
Herman R Ewell Inc	46	<b>N/O</b>		<b>N/O</b>	